**Tolerations Matrix**

There are two areas of your life that this program will shine the light on, to support you in being more commercially successful;

1. illuminating your brilliance; understanding what is uniquely you, and how you can use that to your advantage to position yourself according to your truth and what you absolutely love
2. illuminating your blocks; what is holding you back, and keeping certain patterns in place, ie that same old stuff that keeps coming up in your life, time and time again.

A very powerful way to explore the latter is to complete a tolerations matrix. So often we are on auto pilot, and simply exist (or even just survive) in some parts of our lives. It is not until we get clear on what exactly we are tolerating that we start to understand those patterns. The great thing is, like so many things, once we see it written down in front of us, we are a good way down the track.

This is an extraordinarily powerful exercise for you to complete, in your own time, ensuring you have no distractions. It is particularly impactful when it is done outside of your every day environment, eg on holiday, or even in a nice outdoor spot on your own. It shouldn’t take long, and the best way to answer it is intuitively. Just answer each question out of 100% based on how you feel about that area right now, eg you might feel 80% about your relationship with your significant other and 20% about your ability to sleep. It is also a good idea not to be too dramatic about this exercise, treat it lightly and without going into any drama. And definitely don’t use this as an excuse to criticise/beat yourself up, or come from massive judgement around any of these areas. It’s by shining the light on our wobbly bits that we see the real us, and by welcoming all of us, we can live richer fuller more prosperous lives. Denial is a dangerous beast!

So what are the areas that you are going to look at in this matrix?

There are generally five key areas of our life that define our happiness;

1. Wellbeing and faith (don’t get too hung up on what the word faith means)
2. Finance and abundance
3. Relationships and community
4. Career and purpose
5. Support structures

The key areas within each have been identified, but please feel free to add any other areas not highlighted that are relevant to you. If they don’t apply, just insert N/A (eg you are not presently in a relationship or don’t own a business).

What happens next, is that we will look for outliers; those things that are rated above 80% and those that are rated below 50%. Together, throughout our partnership, we will celebrate the high rating areas (and look at how we can make them even better; that’s what true leadership is all about) and create a plan to address the lower rating areas (whilst also getting some clarity on why these are showing up in the first place).

Are you ready to do yourself a big favour, and get some illumination on your life?!

1. **Support Structures**

|  |  |  |
| --- | --- | --- |
| **Area** | **%** | **Notes** |
| My time management ( including diary management and ability to turn up to appointments on time – including personal/social) |  |  |
| The clutter in my life (general) – including *that* drawer that most of us have and wardrobe |  |  |
| My workspace environment  |  |  |
| The state of my home |  |  |
| The state of my car |  |  |
| My goals (I like to call them intentions) identified, written and tracked regularly (eg monthly, quarterly, yearly) |  |  |
| My task management and to do list (eg Nozbe, Asana, Outlook, good hard copy diary) |  |  |
| A mechanism for capturing cool stuff (eg ideas that come out of my head, or interesting stuff that I read) in a journal or app |  |  |
| The way my business is supported, eg a great team of people who I can rely on (if applicable) |  |  |
| My use of other structures for me personally (eg computer applications like OurGroceries, diary, systems) |  |  |
| Processes and systems for my business (if applicable) |  |  |
| Friends/family members who support me in general |  |  |
| Friends/family members who I know will support me in times of crisis |  |  |
| Mentors, coaches, healers  |  |  |
| Other (please identify) |  |  |

1. **Finance and Abundance**

|  |  |  |
| --- | --- | --- |
| **Area** | **%**  | **Notes** |
| My general relationship with/thoughts about money (eg abundance/scarcity or trusting that ‘the money will come’ when I am in a financial pickle) |  |  |
| What I currently earn |  |  |
| What my future earnings look like (regardless of whether that involves changing from what I am doing now or not) |  |  |
| How I am fulfilling on any revenue generation responsibilities (eg for my own business, for my employer, for myself) |  |  |
| My revenue generation strategy (if specifically responsible) |  |  |
| My pipeline size and quality (if responsible for one) |  |  |
| My ability to spend money on myself |  |  |
| My ability to spend money on others/my level of generosity |  |  |
| My ability to save/invest |  |  |
| My ability to ‘hold on’ to money, ie how quickly it disappears when I receive it and/or lack of impulsiveness around spending it |  |  |
| My liquidity/access to cash |  |  |
| My balance sheet (ie my assets minus my debts) |  |  |
| My retirement fund  |  |  |
| My general sense of security (eg rainy day fund, income protection insurance, life insurance re dependents) |  |  |
| The amount of time I spend thinking about/worrying about money (ie 100% would mean you never worry about it) |  |  |
| Other (please identify) |  |  |

1. **Career, Purpose and Fulfilment**

|  |  |  |
| --- | --- | --- |
| **Area** | **%**  | **Notes** |
| My life purpose – knowing it, feeling like I have clarity on what it is I am truly meant to be doing |  |  |
| My life purpose – living it, ie knowing that what I am doing now is what I am truly meant to be doing |  |  |
| My sense of contribution – paid – ie how much of a difference I feel that I am making because of the work that I do |  |  |
| My sense of contribution – unpaid - ie how much of a difference I feel that I am making through charity work and how much I support my friends/family/communities |  |  |
| My freedom and flexibility, eg being able to manage my career with other parts of my life (eg ability to take time off for a family event, the number of hours I need to vs choose to work) |  |  |
| My downtime; how much time I get to do nothing, or my own projects in a normal week |  |  |
| My ability to have holidays/take time off when I choose |  |  |
| Working with people who I love spending time with, who energise me (vs drain me) – including co-workers, clients, bosses and suppliers |  |  |
| Being paid what I am worth |  |  |
| The ease/flow with which I work – ie how often does time ‘disappear’ when I am working |  |  |
| My hobbies/special interests/creative pursuits that I embrace that are not revenue generating |  |  |
| The sense of fun in my life |  |  |
| Other (please identify) |  |  |

1. **Wellbeing and Faith**

|  |  |  |
| --- | --- | --- |
| **Area** | **%**  | **Notes** |
| My energy levels |  |  |
| My fitness level |  |  |
| My ability to sleep |  |  |
| My eating habits, eg how much I feel that what I eat on a given day or week fuels me; the amount of living/good food that I eat vs high fat/salt/sugar/junk food |  |  |
| How much water I drink daily |  |  |
| Freedom from possible dependencies eg tobacco, caffeine, energy drinks, alcohol, drugs (prescribed or recreational), gambling, shopping, adrenalin, gaming, sugar, work, device (phone or tablet) time, TV time (including reality TV), internet porn |  |  |
| My relationship with food, eg emotional or binge eating, cravings, ability to control how much of that chocolate bar in the fridge I will eat in one sitting, or how many nibbles I will consume in a social setting |  |  |
| My weight |  |  |
| My tone/body shape |  |  |
| My general health (eg absense of sickness) |  |  |
| Freedom from specific anxieties or phobias, eg fear of flying, public speaking, injections, spiders, death |  |  |
| Freedom from anxiety, stress and worry in general |  |  |
| My ability to surrender, give up control and simply allow a situation to play out (able to be in the present moment/sense of flow, my faith) |  |  |
| Meditation/prayer or other quiet time ritual |  |  |
| Other (please identify) |  |  |

1. **Relationship\* and Community**

|  |  |  |
| --- | --- | --- |
| **Area** | **%**  | **Notes** |
| With my significant other (including intimacy and trust, eg I might have a wonderful fulfilling relationship with my partner, but my sex life or fidelity is not as I would like it to be) |  |  |
| With my mum |  |  |
| With my dad |  |  |
| With my siblings |  |  |
| With my child/ren |  |  |
| With extended family members (my own) |  |  |
| With extended family members (my partner’s), if applicable |  |  |
| With close friends |  |  |
| With my community/ies – eg neighbourhood, school, special interest |  |  |
| My level of socialising in general |  |  |
| My level of entertaining in general |  |  |
| My clients (if applicable) |  |  |
| My suppliers (if applicable) |  |  |
| My team (if applicable) |  |  |
| Other business/special interest colleagues and influencers |  |  |
| Other (please identify) |  |  |

\*feel free to complete this for any family members who have passed away

Thanks for completing this. Highlight the areas in each part of your life that you have rated the least score. These are a great place to start when you are looking at what you would like to have breakthroughs with not only your life, but your commercial success.